State of Washington

Office of Insurance Commissioner

2002 Washington Market Share and Loss Ratio

Top 40 Authorized Companies Zero Premium and Loss Companies Excluded

Line of Business: Commercial Multiple Peril (non-liability portion)

All Dollars in Thousands

| Dorle o | NAIC Code | Dom | Direct Premiums | Market | Direct Premiums | Direct Losses | Loss |
|--|--------------|--------|--------------------|---------|---------------------|------------------|----------|
| Rank Company Name | | | Written | Share | Earned | Incurred | Ratio(1) |
| 1 American Economy Ins Co | 19690 | IN | \$22,403 | 6.86% | \$21,581 | \$8,920 | 41.34% |
| 2 State Farm Fire And Cas Co | 25143 | IL | \$20,970 | 6.42% | \$19,693 | \$2,530 | 12.85% |
| 3 American States Ins Co | 19704 | IN | \$16,278 | 4.98% | \$14,026 | \$4,253 | 30.32% |
| 4 Mutual Of Enumclaw Ins Co | 14761 | WA | \$14,187 | 4.34% | \$11,918 | \$10,905 | 91.50% |
| 5 Farmers Ins Co Of WA | 21644 | WA | \$11,741 | 3.59% | \$10,776 | \$5,450 | 50.57% |
| 6 Farmers Ins Exch | 21652 | CA | \$11,200 | 3.43% | \$9,632 | \$4,595 | 47.719 |
| 7 Truck Ins Exch | 21709 | CA | \$11,091 | 3.40% | \$8,334 | \$4,161 | 49.939 |
| 8 Hartford Cas Ins Co | 29424 | IN | \$10,756 | 3.29% | \$9,884 | \$3,213 | 32.519 |
| 9 Westport Ins Corp | 34207 | MO | \$10,368 | 3.17% | \$11,499 | \$7,101 | 61.759 |
| 10 Assurance Co Of Amer | 19305 | NY | \$9,666 | 2.96% | \$8,696 | \$10,325 | 118.749 |
| 11 Federal Ins Co | 20281 | IN | \$8,556 | 2.62% | \$7,653 | \$3,306 | 43.199 |
| 12 Allstate Ins Co | 19232 | IL | \$8,547 | 2.62% | \$8,108 | \$8,318 | 102.589 |
| 13 North Pacific Ins Co | 23892 | OR | \$6,650 | 2.04% | \$5,474 | \$2,863 | 52.30 |
| 14 Unigard Ins Co | 25747 | WA | \$5,859 | 1.79% | \$5,342 | \$6,651 | 124.499 |
| 15 St Paul Fire & Marine Ins Co | 24767 | MN | \$4,674 | 1.43% | \$4,736 | \$2,092 | 44.18 |
| 16 Maryland Cas Co | 19356 | MD | \$4,349 | 1.33% | \$6,758 | \$20,126 | 297.80 |
| 17 Firemans Fund Ins Co | 21873 | CA | \$4,250 | 1.30% | \$4,236 | \$106 | 2.49 |
| 18 Oregon Mut Ins Co | 14907 | OR | \$4,084 | 1.25% | \$3,733 | \$1,332 | 35.68 |
| 19 National Surety Corp | 21881 | IL | \$4,067 | 1.24% | \$3,863 | \$1,504 | 38.92 |
| 20 Security Ins Co Of Hartford | 24902 | CT | \$3,804 | 1.16% | \$2,157 | \$2,654 | 123.05 |
| 21 Wausau Business Ins Co | 26069 | WI | \$3,740 | 1.15% | \$3,259 | \$955 | 29.31 |
| 22 Charter Oak Fire Ins Co | 25615 | СТ | \$3,702 | 1.13% | \$3,881 | \$1,098 | 28.28 |
| 23 Travelers Ind Co Of IL | 25674 | IL | \$3,623 | 1.11% | \$3,356 | (\$2,414) | (71.94) |
| 24 American Ins Co | 21857 | NE | \$3,606 | 1.10% | \$2,596 | \$680 | 26.20 |
| 25 Philadelphia Ind Ins Co | 18058 | PA | \$3,390 | 1.04% | \$2,366 | \$468 | 19.76 |
| 26 Hartford Steam Boil Inspec & Ins Co | 11452 | CT | \$3,323 | 1.02% | \$3,170 | \$661 | 20.85 |
| 27 Church Mut Ins Co | 18767 | WI | \$3,291 | 1.01% | \$2,649 | \$1,846 | 69.69 |
| 28 Commonwealth Ins Co Of Amer | 10220 | WA | \$3,189 | 0.98% | \$3,343 | \$12,578 | 376.23 |
| 29 Atlantic Mut Ins Co | 19895 | NY | \$3,152 | 0.96% | \$5,088 | \$840 | 16.51 |
| 30 Hartford Fire In Co | 19682 | CT | \$2,998 | 0.92% | \$2,784 | \$152 | 5.47 |
| 31 West American Ins Co | 44393 | IN | \$2,945 | 0.90% | \$2,925 | \$3,463 | 118.37 |
| 32 Ace American Ins Co | 22667 | PA | \$2,909 | 0.89% | \$2,262 | \$755 | 33.36 |
| 33 Mid-Century Ins Co | 21687 | CA | \$2,669 | 0.82% | \$3,334 | \$606 | 18.17 |
| 34 Amco Ins Co | 19100 | IA | \$2,620 | 0.80% | \$1,432 | \$349 | 24.41 |
| 35 Travelers Ind Co Of Amer | 25666 | CT | \$2,581 | 0.79% | \$2,859 | \$2,852 | 99.77 |
| 36 Continental Cas Co | 20443 | IL | \$2,492 | 0.76% | \$2,571 | \$1,311 | 50.98 |
| 37 Travelers Ind Co | 25658 | CT | \$2,286 | 0.70% | \$2,799 | \$828 | 29.60 |
| 38 Transcontinental Ins Co | 20486 | NY | \$2,259 | 0.69% | \$2,855 | \$725 | 25.40 |
| 39 Northern Ins Co Of NY | 19372 | NY | \$2,239 \$1,999 | 0.61% | \$2,606 | \$1,064 | 40.85 |
| 40 Farmland Mut Ins Co | 13838 | IA | \$1,995 | 0.61% | \$1,795 | \$93 | 5.16 |
| All 214 Other Companies | 13030 | IΛ | \$74,397 | 22.77% | \$7,795 \$76,644 | \$27,561 | 35.96 |
| Totals (Loss Ratio is average) | | | \$326,665 | 100.00% | \$312,674 | \$166,875 | 53.37 |

(1)Excluding all Loss Adjustment Expenses (LAE)